

# **ADDENDUM TO THE 2023 SCHOOL CATALOG**

Effective: August 2023

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### STATEMENT OF NONDISCRIMINATION

Penn Commercial Business/Technical School is committed to a policy of non-discrimination in compliance with federal and state regulations. This policy is enforced in our educational programs and in our school activities, which are available to all people, without regard to race, color, national or ethnic origin, sex, pregnancy, sexual orientation, gender identity and expression, religion, disability, age, veteran status, and marital status in its programs, activities, or employment.

### PENN COMMERCIAL BUSINESS/TECHNICAL SCHOOL Addendum to the 2023 School Catalog ADMISSIONS INFORMATION Page 10-13

#### **ADMISSION REQUIREMENTS**

#### General

The following items must be completed and submitted prior to the final approval of a student's enrollment agreement.

- Personal interview and campus tour
- Application for admission and a \$25 application fee. Application fee refund policies are outlined in the Cancellation and Refund Policy within the Financial Aid section of this school catalog.
- High School diploma, transcript, GED, or other acceptable proof of graduation from an institution providing secondary education, or the equivalent of such graduation. A valid institution is one that is recognized as a provider of education by the U.S. Department of Education. \*
- Entrance assessment (benchmark scores listed below)
- Completion of all required admission documentation
- Acknowledgement of receipt of all consumer information
- A parent/guardian must co-sign the enrollment agreement and all FERPA documents for applicants under the age of 18
- Must meet the technical standards for the applicant's program of choice
- Meet with Financial Aid to determine grant and loan eligibility and finalize the financial plan/spreadsheet

\*If Penn Commercial has reason to question the validity of proof of high school graduation or equivalent, the US Department of Education's website is utilized for verification purposes. <a href="https://www.ed.gov/accreditation">https://www.ed.gov/accreditation</a>. If an applicant is found to have invalid proof of high school graduation, he/she will be denied admission.

#### **Entrance Assessment**

Perspective students applying for admission must meet the minimum benchmark assessment scores as follows. Applicants may attempt the Wonderlic a total of three (3) times. If the benchmark score is not met, the applicant must wait one (1) year to retest.

PROGRAM	WONDERLIC	WONDERLIC WBST/WAST
	SLE	
Commercial Driver's License	10	N/A
Computer Aided Drafting and Design	10	N/A
Cosmetology	10	N/A
Cosmetology Instructor/Salon Manager	N/A	N/A
Electrician	10	N/A
Esthetics	10	N/A
Heating, Ventilation, Air Condition and Refrigeration	10	N/A
Information Technology and Security	10	N/A
Medical Assistant	14	N/A
Nail Technician	10	N/A
Phlebotomy Technician	14	N/A
Practical Nursing	N/A	300 math; 1450 language
Welding Technology	14	N/A

### PROGRAM SPECIFIC ADMISSION/EXTERNSHIP/CLINICAL REQUIREMENTS

#### Practical Nursing Admission and Clinical Requirements

The Practical Nursing Program Director will ensure equitable consideration of all applicants, assist the applicant in determining if this is the right field for him/her, and ensure the best possible chance of success for each student selected to enter the program. Students applying for the Practical Nursing program are required to submit the following and will be reviewed by the Practical Nursing Program Director for compliance and consideration.

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All Practical Nursing applicants must follow a 3-phase application process to ensure readiness into the program. Following the admission interview, campus tour and review of program-specific information applicants, all applicants must:

- 1. \*Submit current state background check Any prohibited offenses as outlined in Act 53 of 2020 will automatically be denied admission.
- 2. Attend and participate in a structured program readiness session (PN Workshop).
- 3. Complete second interviews with PN Program Director and Director of Student Services.
- 4. \*Submit current FBI and Child Abuse background checks (free of any prohibited offenses as outlined in Act 53 of 2020.
- 5. Entrance examination will be administered following the completion of Boot Camp.
- 6. Finalize financial aid
- 7. Those selected for admission will be notified and will them complete the Enrollment Agreement.

\*The cost associated with the three background checks are at the applicant's expense. The clinical facilities review all background checks and can refuse students based on criminal record. This decision can vary from site to site. If a student is denied admission to a clinical site(s), they can be terminated from the program because they would be unable to complete the program requirements.

Drug testing and physical must be completed by Penn Commercial's contracted service provider. Drug testing and physicals are completed within the first two weeks of the start of the program on campus. Cost for this is included in the student's financial aid package. A positive drug test will result in immediate termination from the program. NOTE: a medical marijuana card DOES NOT make anyone exempt from a positive drug test. A student who has a positive drug test may reapply for admission after one year.

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### **CANCELLATION AND REFUND POLICY**

### Cancellation Prior to Starting Classes (page 15)

All monies paid in advance, including application and registration fees, will be refunded in full under any one of the following conditions:

- Rejection of the enrollment agreement by Penn Commercial.
- Receipt by Penn Commercial, within five (5) calendar days of the contract signing, of written notification that the student wishes to cancel. A request for cancellation which is not made in writing shall be confirmed in writing by the student within an additional period of five (5) calendar days.

A student canceling after the fifth calendar day following his or her enrollment date but prior to the beginning of classes will be refunded any money paid to the school except the application fee of \$25.

### Cancellation after Starting Classes (page 16)

After the student starts school, Penn Commercial will refund tuition according to the Return of Title IV Funds Policy.

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### **TUITION AND FEES SCHEDULE - 202**3

The following schedule of tuition and fees is effective for all students for the 2023 academic year.

PROGRAM	AWARD	PROGRAM LENGTH	QUARTER CREDITS/HOURS	PROGRAM TUITION	APP/REG FEES	BOOKS AND FEES*	PROGRAM TOTAL
Commercial Driver's License	Certificate	6/7/12 weeks	220 hours	\$6,795.00	\$100.00	\$600.00	\$7,495.00
Computer Aided Drafting and Design	AST	18 months	110.5 quarter credits	\$25,194.00	\$110.00	\$5,976.00	\$31,280.00
Cosmetology	Diploma	9 months	1250 hours	\$16,200.00	\$110.00	\$5,314.00	\$21,624.00
Cosmetology Instructor/Salon Manager	Diploma	5 months	600 hours	\$7,086.00	\$110.00	\$1,634.00	\$8,830.00
Electrician	Diploma	9 months	59.0 quarter credits	\$12,803.00	\$110.00	\$4,821.00	\$17,734.00
Esthetics	Diploma	3 months	400 hours	\$4,200.00	\$110.00	\$2,734.00	\$7,044.00
HVAC-R	AST	18 months	106.0 quarter credits	\$22,790.00	\$110.00	\$6,470.00	\$29,370.00
Information Technology and Security	ASB	18 months	104.0 quarter credits	\$24,232.00	\$110.00	\$7,051.00	\$31,393.00
Medical Assistant	ASB	18 months	107.0 quarter credits	\$24,396.00	\$110.00	\$7,201.00	\$31,707.00
Nail Technician	Diploma	3 months	250 hours	\$3,400.00	\$110.00	\$2,084.00	\$5,594.00
Phlebotomy Technician	Diploma	3 months	12.0 quarter credits	\$2,604.00	\$110.00	\$1,166.00	\$3,880.00
Practical Nursing	Diploma	12 months	1500 hours	\$21,795.00	\$110.00	\$5,091.00	\$26,996.00
Welding Technology	Diploma	12 months	78 .0 credits	\$16,926.00	\$110.00	\$6,481.00	\$23,517.00

Because of the many changes that may occur, in both business and education, it is impossible to guarantee long-standing tuition, text book/supplies and fee charges. Penn Commercial, therefore, reserves the right to modify tuition and/or other fees upon 60-day written notice. It is the responsibility of the student to remain apprised of the status of his/her account.

# COMPUTER AIDED DRAFTING AND DESIGN ASSOCIATE IN SPECIALIZED TECHNOLOGY (AST) DEGREE

Program Length	18 Months
Total Quarter Credits	110.5
Total Hours	1850

**Program Objective:** The Computer Aided Drafting and Design program is designed to prepare student for entry-level positions in the engineering drafting fields. Students will be prepared to accept a position as a mechanical, architectural, piping, structural, machine, civil, or topographical drafter.

Class Schedule: Classes can be scheduled any time Monday through Thursday from 8:00 am to 4:30 pm. Externship sites may require attendance on Fridays as well. The quarterly sequence listed below is subject to change.

COURSE #	COURSE NAME	INSTRUCTIONAL HOURS	QUARTER CREDITS*
Core Course	es - Students must earn a grade of C or better to pass		
CAD101	Technical Drafting	90	6.0
CAD102	Basis Computer Aided Drafting	105	6.0
CAD103	Electro-Mechanical Drafting	90	6.0
CAD104	Machine Drafting	90	6.0
CAD115	Architectural Drafting - Residential	100	6.0
CAD117	3-D Geometric Dimensioning and Tolerancing	85	5.0
CAD202	Intermediate Computer Aided Drafting	115	6.5
CAD204	Civil Engineering Drafting	90	6.0
CAD205	Structural Drafting	90	6.0
CAD206	Pipe Drafting	90	6.0
CAD212	Final Project - Advanced Computer Aided Drafting	115	6.5
CAD215	Drafting and Design Externship	360	12.0
CAD223	Introduction to Geographical Information Systems (GIS)	90	6.5
	Total	1510	84.5
General Edu	cation Courses		
BA110	Ethics in the Workplace	50	4.0
CT104	Introduction to Word Processing	50	3.0
EC103	Technical Communication	50	3.0
MA102	Technical Math I	50	4.0
MA103	Technical Math II	50	4.0
MA104	Technical Math III	50	4.0
PD100	Student Success	10	1.0
PD101	Professional Development I	10	1.0
PD102	Professional Development II	20	2.0
	Total	340	26.0

<sup>\*</sup>the listing of quarter credit hours is not meant to imply that credits can be transferred into other college or private career school programs. Determination of transfer credits are at the sole discretion of the receiving school.

# COSMETOLOGY DIPLOMA

Program Length	9 Months
Total Clock Hours	1250

**Program Objective:** The Cosmetology program is designed to prepare students to accept entry-level positions in the cosmetology field. Students will be able to accept positions at a variety of employers including hair and nail salons, spas, resorts as well as self-employment. As a Toni & Guy Hairstyling Academy, the Cosmetology program utilizes the Toni & Guy curriculum. Students will be taught the Toni & Guy hairstyling techniques by instructors trained in this curriculum.

Class Schedule and Makeup Work: Class hours are Monday through Friday from 8:30 a.m. to 4:00 p.m. This program is considered a clock hour program; therefore, attendance is mandatory in order for a student to progress and meet program requirements. If a student should miss class, makeup work is mandatory and is scheduled outside of the regularly scheduled class day, as indicated above. The quarterly sequence listed below is subject to change.

Course #	Course Name	Instructional Hours
Core Course	es - Students must earn a grade of C or better to pass	
TG101	Fundamentals A	139
TG102	Fundamentals B	139
TG100	Fundamentals C	139
TG103	Intermediate A	139
TG104	Intermediate B	139
TG105	Intermediate C	139
TG201	Advanced A	139
TG202	Advanced B	139
TG203-N	Advanced C	138

**Pennsylvania Licensure**: Graduates of the Cosmetology program are eligible to take the Pennsylvania Cosmetologist exam; this is a computer based theory/procedural skills exam. Candidates must pass this exam in order to obtain Pennsylvania state licensure. You must be licensed to work in this field. Penn Commercial does not guarantee that a student will pass this exam.



## ESTHETICS DIPLOMA

Program Length	3 Months
Total Clock Hours	400

**Program Objective:** The Esthetics program is designed to provide students with training in the area of skin care. Students will learn skin care treatments, skin analyses, various types of facials, make-up applications and temporary hair removal.

Class Schedule and Makeup Work: Class hours are Monday through Friday from 8:30 a.m. to 4:00 p.m. This program is considered a clock hour program; therefore, attendance is mandatory in order for a student to progress and meet program requirements. If a student should miss class, makeup work is mandatory and is scheduled outside of the regularly scheduled class day, as indicated above.

Course #	Course Name	Instructional Hours
Core Course	es - Students must earn a grade of C or better to pass	
EST110	Scientific Concepts	110
EST111	Fundamental Facial Treatments	50
EST112	Hair Removal Techniques	35
EST113	Makeup, Lash and Brow Artistry	50
EST210	Advanced Facial and Body Treatments	50
EST211	Professional Business Practices	70
EST212	State Board Preparation	35

**Pennsylvania Licensure**: Graduates of the Esthetics program are eligible to take the Pennsylvania Esthetician exam; this is a computer-based theory/procedural skills exam. Candidates must pass this exam in order to obtain Pennsylvania state licensure. You must be licensed to work in this field. Penn Commercial does not guarantee that a student will pass this exam.

**Specialized Certificates**: The Esthetics program includes the following specialized certificates/trainings within the curriculum

- DMK Skincare Fundamentals
- Microdermabrasion
- Eyelash Extensions
- Eyelash and Eyebrow Tinting
- Eyebrow Lamination
- Chemical Peels

# HEATING, VENTILATION, AIR CONDITIONING AND REFRIGERATION (HVAC-R) ASSOCIATE IN SPECIALIZED TECHNOLOGY (AST) DEGREE

18 Months
106.0
1855

**Program Objective**: Graduates of the Heating, Ventilation, Air Conditioning, and Refrigeration program will be trained for entry-level positions in the air conditioning, heating, ventilation fields as an installer, service technician or salesperson.

Class Schedule: Classes are scheduled any time Monday through Thursday from 8:00 am to 4:30 pm. Externship sites may require attendance on Fridays as well. The quarterly sequence listed below is subject to change.

COURSE #	COURSE NAME	INSTRUCTIONAL HOURS	QUARTER CREDITS*	
Core Courses - Students must earn a grade of C or better to pass				
EL101	Fundamentals of Electricity	100	6.0	
EL102	DC / AC Circuits	100	6.0	
HT105	Tools and Equipment Overview	50	3.0	
HT110	Residential Refrigeration	100	6.0	
HT111	Oil Heating, Installation and Service	75	5.0	
HT112	Gas Heating and Add On Air Conditioning Equipment	100	6.0	
HT114	Psychometrics, Load Calculations/Air Distribution	75	5.0	
HT201	Commercial Refrigeration	100	6.0	
HT205	HVAC Controls and Diagrams	50	3.0	
HT206	Heat Pump/Electric Air Handler	100	6.0	
HT207	Customer Service for HVAC	50	3.0	
HT210	Sheet Metal Fabrication	50	3.0	
HT212	HVAC Equipment Troubleshooting/Basic Plumbing	125	7.0	
HT214	Hydronics and Chillers	100	5.0	
HT250	HVAC Externship	360	12.0	
	Total	1535	82.0	
General Edu	cation Courses			
BA110	Ethics in the Workplace	50	4.0	
CT104	Introduction to Word Processing	50	3.0	
EC103	Technical Communication	50	3.0	
MA102	Technical Math I	50	4.0	
MA103	Technical Math II	50	4.0	
MA104	Technical Math III	50	4.0	
PD102	Professional Development II	20	2.0	
	Total	320	24.0	

<sup>\*</sup>the listing of quarter credit hours is not meant to imply that credits can be transferred into other college or private career school programs. Determination of transfer credits are at the sole discretion of the receiving school.

**Industry Certifications:** Students in the HVAC-R program will be tested in two areas throughout the curriculum. All testing will be completed on campus. Penn Commercial does not guarantee that a student will pass these examinations.

- Universal R-410A Safety Training
- Environmental Protection Agency (EPA) Section 608 Technician

# INFORMATION TECHNOLOGY AND SECURITY ASSOCIATE IN SPECIALIZED BUSINESS (ASB) DEGREE

Program Length Day	18 Months
Total Quarter Credits	104.0
Total Hours	1700

**Program Objective:** The Information Technology and Security program is designed to prepare students for entry-level employment in the information technology and security fields. Graduates will be trained for entry-level positions in client needs assessments, design installation, maintenance and security.

Class Schedule: Classes are scheduled any time Monday through Thursday from 8:00 am to 4:30 pm. Externship sites may require attendance on Fridays as well. The quarterly sequence listed below is subject to change.

COURSE #	COURSE NAME	INSTRUCTIONAL HOURS	QUARTER CREDITS*
	s - Students must earn a grade of C or better to pass		
CM105	Networking Technologies	50	4.0
CM106	Introduction to Programming	50	3.0
CM200	Wireless Technologies	50	3.0
CM202	Network Security	50	3.0
CM206	Microsoft Networking Concepts	50	3.0
CM208	Designing a Microsoft Network	50	3.0
CM209	Windows Server	50	3.0
CM215	Active Directory Concepts	50	3.0
CM217	Microsoft SQL Server	50	3.0
CM219	Email Solutions	50	3.0
CM220	Network Administrator Externship	360	12.0
CM233	Introduction to UNIX / Linux	50	3.0
CS103	Beginning A+ Certification	50	4.0
CS201	Advanced A+ Certification	50	4.0
CS202	PC Architecture, Design, and Implementation	50	3.0
CT108	Microsoft Excel	50	3.0
CT109	Microsoft Word	50	3.0
IT100	Operating Systems	50	3.0
IT125	Security II	50	3.0
IT132	VoIP Technologies	50	3.0
IT235	Virtualization Technologies	50	3.0
OT110	Microsoft Access	50	3.0
	Tota	al 1410	78.0
	cation Courses		
BA209	Customer Service	50	4.0
EC101	English Composition	50	4.0
EC102	Communication	50	5.0
MA101	Business Math	50	4.0
PD100	Student Success	10	1.0
PD101	Professional Development I	10	1.0
PD102	Professional Development II	20	2.0
PS101	Introduction to Psychology	50	5.0
	Tota	al 290	26.0

<sup>\*</sup>the listing of quarter credit hours is not meant to imply that credits can be transferred into other college or private career school programs. Determination of transfer credits are at the sole discretion of the receiving school.

# MEDICAL ASSISTANT ASSOCIATE IN SPECIALIZED BUSINESS (ASB) DEGREE

Drawna I an eth Day	10 Mandha
Program Length Day	18 Months
Total Quarter Credits	107.0
Total Hours	1650

**Program Objective:** The Medical Assistant program prepares students for entry-level employment in the medical field. It is designed for the individual desiring to work in the clinical aspect as well as in an administrative capacity in a doctor's office, hospitals, extended care facilities, etc. Graduates will be prepared for entry-level employment as a medical assistant, clinical assistant, phlebotomist, or medical office administrator.

**Class Schedule:** Classes are scheduled any time Monday through Thursday from 8:00 am to 4:30 pm. Externship sites may require attendance on Fridays as well. The quarterly sequence listed below is subject to change.

COURSE #	COURSE NAME	INSTRUCTIONAL HOURS	QUARTER CREDITS*	
Core Courses - Students must earn a grade of C or better to pass				
BA220	Supervisory Management	50	4.0	
MD101	Medical Terminology I with Anatomy and Physiology	50	4.0	
MD102	Medical Terminology II with Anatomy and Physiology	50	4.0	
MD103	Medical Terminology III with Anatomy and Physiology	50	4.0	
MD104	Medical Computer Applications	50	3.0	
MD107	Introduction to Pharmacology	50	4.0	
MD108	Electronic Health Records	50	3.0	
MD200	Introduction to Pathology	50	4.0	
MD206	Clinical Assisting I	50	3.0	
MD210	Clinical Assisting II	50	3.0	
MD211	Laboratory Procedures I	50	3.0	
MD213	Medical Assistant Externship	360	12.0	
MD214	Clinical Assisting III	50	3.0	
MD215	Laboratory Procedures II	50	3.0	
MD220	Medical Insurance and Coding	50	4.0	
MD221	Medical Terminology IV with Anatomy and Physiology	50	4.0	
MD224	Medical Office Procedures I	50	3.0	
MD225	Medical Office Procedures II	50	3.0	
MD235	Word, Excel, PowerPoint in the Medical Office	50	3.0	
	Total	1260	74.0	
General Education Courses				
BA110	Ethics in the Workplace	50	4.0	
EC101	English Composition	50	4.0	
EC102	Communication	50	5.0	
EC201	Business Communication	50	4.0	
MA101	Business Mathematics	50	4.0	
OT101	Keyboarding I	50	3.0	
PD100	Student Success	10	1.0	
PD101	Professional Development I	10	1.0	
PD102	Professional Development II	20	2.0	
PS101	Introduction to Psychology	50	5.0	
	Total	390	33.0	

<sup>\*</sup>the listing of quarter credit hours is not meant to imply that credits can be transferred into other college or private career school programs. Determination of transfer credits are at the sole discretion of the receiving school.

**Industry Certifications:** Students of the Medical Assistant program will take two certification examinations through the National Center for Competency Testing (NCCT). Penn Commercial does not guarantee that students will pass these examinations.

- National Certified Medical Assistant (NCMA)
- National Certified Phlebotomy Technician Examination (NCPT)